

Financial Report for Third Quarter of the Year Ending March 31, 2013

[Japanese accounting standards] (Consolidated)

February 1, 2013

Name of Listed Company: **Hitachi Cable, Ltd.**

Stock Exchange where listed (section): Tokyo Stock Exchange, Inc. (First Section)

Osaka Securities Exchange Co., Ltd. (First Section)

Code Number: 5812

(URL: <http://www.hitachi-cable.com>)

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Scheduled date for quarterly report submission: February 8, 2013

Scheduled date for beginning payment of dividends: —

Supplementary explanatory materials for quarterly settlement of accounts prepared (Y/N): Y

Briefing held on quarterly settlement of accounts (Y/N): Y (For institutional investors, analysts, and members of the press)

Note: Figures are rounded off to the nearest 1 million yen.

1. Performance over the year under review (Apr. 1, 2012- Dec. 31, 2012)

(1) Operating Results

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Dec./12	267,787	(14.0)	2,396	60.8	3,407	634.3	(8,092)	—
Dec./11	311,548	(1.1)	1,490	78.2	464	201.3	(17,575)	—

Note: Comprehensive Income Dec./12 (7,030) million yen (—%) Dec./11 (19,863) million yen (—%)

	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
Dec./12	(22.06)	—
Dec./11	(48.22)	—

Note: % indicates the rate of +/- compared with the previous fiscal year

(2) Financial Standing

	Total Assets	Net Assets	Equity Ratio
	Million yen	Million yen	%
Dec./12	264,276	75,878	28.0
Mar./12	245,882	83,034	33.0

Note: Equity Dec./12 73,891 million yen Mar./12 81,190 million yen

2. Dividends

	Annual Dividends				
	Jun.30	Sep.30	Dec.31	Mar.31	Total
	Yen	Yen	Yen	Yen	Yen
Mar./12	—	0.00	—	0.00	0.00
Mar./13	—	0.00	—	—	—
Mar./13 (Forecast)	—	—	—	—	—

Note: The most recent figures for forecasted dividends have been revised(Y/N):N

Note: Forecast of dividends for distribution at the year ending March 31, 2013 remain to be determined.

Hitachi Cable plans to announce this forecast when disclosure becomes possible.

3. Business results forecast for the year ending March 31, 2013 (Apr. 1, 2012-Mar. 31, 2013)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Mar./13	360,000	(16.8)	4,000	103.5	5,500	493.3	(13,000)	—	(35.45)

Note: % indicates the rate of +/- compared with the previous fiscal year

Note: The most recent figures for consolidated business performance forecasts have been revised (Y/N):Y

* Other Notes

(1) Significant changes in key subsidiaries during the cumulative first quarter of this consolidated fiscal year
(Changes in designated subsidiaries resulting from changes in the scope of consolidation) (Y/N):N

(2) Application of special accounting used in the preparation of quarterly consolidated financial statements (Y/N):Y

Note: For more information, see "2. Notes concerning summary information : (2) Application of special accounting used in the preparation of quarterly consolidated financial statements" on page 5 of the Appendix.

(3) Changes in Accounting policies; changes in accounting estimate; retrospective restatement

(i) Changes in accounting policies resulting from changes to accounting standards etc. (Y/N):N

(ii) Changes in accounting policies other than those noted under "(i)" above (Y/N):Y

(iii) Changes in accounting estimates (Y/N):Y

(iv) Retrospective restatement (Y/N):N

This falls under Article 10.5 of the "Ordinance on Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements." For more information, see "2. Notes concerning summary information : (3) Changes in accounting policies; changes in revisions or restatement of accounting estimates" on page 5 of the Appendix.

(4) Number of shares outstanding (Common)

(i) Number of shares outstanding at the end of period (including treasury stock)	Dec./12	374,018,174	Mar./12	374,018,174
(ii) Number of treasury stock at the end of period	Dec./12	7,272,432	Mar./12	7,264,918
(iii) Average shares this quarter (consolidated total through this quarter)	Dec./12	366,748,813	Dec./11	364,474,995

* Statement on status of implementation of quarterly review procedures

At the time this quarterly Financial Report was released, procedures were underway to review quarterly financial statements pursuant to the Financial Instruments and Exchange Act.

* Notes concerning appropriate use of business performance forecasts and other matters

The forecasts of business performance and other statements regarding the future in this document are based on information obtained by the Company as of the time of preparation of this document and upon certain assumptions deemed reasonable. The Company provides no guarantees regarding such statements. Due to various factors, actual business performance and other results may vary significantly from these forecasts. See "1. Qualitative information on financial results for this quarter: (3) Qualitative information on consolidated business performance forecasts" on page 4 of the Appendix concerning the content of the assumptions used in forecasting business performance, cautions concerning the use of forecasts of business performance, and related matters.

This document is an English translation of a document prepared in Japanese. In the event of any discrepancies between the content of the Japanese and English documents, the content of the Japanese document shall take precedence.

【Appendix】

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1. Qualitative information on financial results for this quarter

(1) Qualitative information on consolidated business performance

The global economy continued to slow down during the cumulative third quarter of this consolidated fiscal year due to the impact of the European debt crisis on China and other emerging economies. The Japanese economy further weakened due to the impact of the slowdown in the global economy as well as factors that included a backlash following the partial termination of demand stimulus measures for automobiles and a drop in exports that were affected by Japan's relationship with China in and after the third quarter of this consolidated fiscal year.

Amid such conditions, net sales for the Hitachi Cable Group during this consolidated cumulative third quarter were 267,787 million yen, down 14.0% from the previous consolidated cumulative third quarter. Factors contributing to this result included further weakness in electronics and semiconductor markets after the summer, which led to a decline in demand for related products, and the downward pressure on product selling prices following a drop in the price of copper, a major raw material used in wires and cables and copper products, compared to the previous consolidated cumulative third quarter. In addition, sales contracted due to withdrawal from the domestic copper tube and optical submarine cable businesses, etc., as well as from the stripping away of other unprofitable products as part of the efforts made to support the "selection and concentration of businesses" goal under the Medium-term Management Plan.

Operating income totaled 2,396 million yen, up 906 million yen from 1,490 million yen in the previous consolidated cumulative third quarter, while ordinary income totaled 3,407 million yen, up 2,943 million yen from 464 million yen in the same period, due to our cost-cutting effects and reductions in fixed costs despite a drop in sales. The Hitachi Cable Group is currently promoting structural reforms, including fixed cost reductions, in order to address the deterioration of the business environment. Net losses were 8,092 million yen (vs. net losses of 17,575 million yen for the previous consolidated cumulative third quarter) following the reporting of impairment losses on fixed assets and restructuring charges that accompanies the measures in extraordinary losses.

Provided below is an overview of business performance for each reporting segment. The net sales figures given for each segment represent net sales after offsetting.

As stated in "3. (4) (iii) Matters related to changes in reporting segment" on page 11 of the appendix, the Hitachi Cable Group partially changed the businesses that belong to each of its reporting segments as well as the internal control segments of its consolidated subsidiaries starting from the first quarter of this consolidated fiscal year. In comparing figures with the previous consolidated cumulative third quarter, as shown below, we have used figures for this period that have been transferred to the new segments.

Industrial Infrastructure Products

Net sales in this segment totaled 81,510 million yen (down 8.1% from the previous consolidated cumulative third quarter).

Within Energy & Industrial System Products, sales of construction wires and cables were strong, while those for heat resistant wires and wires and cables for rolling stock slowed due to sluggish domestic capital investment by private companies and new railway installation transactions. Net sales in Energy & Industrial System Products fell below the previous consolidated cumulative third quarter due also to a drop in the price of copper, a major raw material.

For Electronic and Communication Products, net sales in Optical Communication Products increased from the previous consolidated cumulative third quarter, the result of backlash against demand generated following the Great East Japan Earthquake, while those in Electronic Products decreased for both electronic devices and semiconductor manufacturing machinery as well as machine tools. Due to these decreases, overall net sales of Electronic and Communication Materials fell short of those of the previous consolidated cumulative third quarter.

Operating income in this segment increased year-on-year to 476 million yen (vs. operating losses of 56 million yen in the previous consolidated cumulative third quarter) owing to cost cutting effects despite a decline in sales.

Electric Materials & Automotive Components

Net sales in this segment totaled 86,127 million yen (down 3.1% from the previous consolidated cumulative third quarter).

Automotive Components grew due to strong vehicle sales volumes mainly in North America, as well as growth in automotive electronics components, on which the Group focuses, despite a drop in demand in Japan during the third quarter of this consolidated fiscal year due to the termination of the new eco car subsidy. Net sales exceeded the level of the previous consolidated cumulative third quarter.

For Electric Materials, demand in automotive electronics was strong alongside strong vehicle sales volumes until the cumulative second quarter of this consolidated fiscal year; however, demand decreased during the third quarter of this consolidated fiscal year due to impact from the termination of the new eco car subsidy in Japan. Demand for heavy electrical machinery was strong in pole transformers; however, demand for general use and industry dropped due to a slowdown in foreign demand. Net sales for Electric Materials as a whole fell short of the previous consolidated cumulative third quarter due in part to a drop in the price of copper, a major raw material.

Operating income in this segment increased year-on-year to 2,460 million yen (vs. operating income of 917 million yen in the previous consolidated cumulative third quarter) due to cost cutting effects and growth in automotive electronic components, on which the Group focuses, although net sales decreased.

Information Systems Devices & Materials

Net sales in this segment totaled 30,466 million yen (down 10.3% from the previous consolidated cumulative third quarter).

Regarding Information Networks, sales of optical transmission products decreased due to inventory adjustments, while those of the network integration business also dropped year-on-year due to a decline in large transactions. However, following the strength of network devices driven by growing demand generated by capital investments of mobile phone carriers, sales of Information Networks as a whole exceeded the level of the previous consolidated cumulative third quarter.

Regarding Wireless Systems, products for broadcasting facilities dropped while demand from mobile phone carriers that obtained new licenses for a frequency band known as the platinum band was strong in both products and construction work. Net sales in the Wireless Systems as a whole surpassed those of the previous consolidated cumulative third quarter.

Sales of compound semiconductor products declined significantly from the previous consolidated cumulative third quarter due to various factors, including a slowdown in optical disc demand, which resulted in slower sales for use in optical devices, as well as competition with other materials that led to a drop in sales for use in high-frequency devices.

Operating income in this segment increased year-on-year to 896 million yen (vs. operating losses of 118 million yen in the previous consolidated cumulative third quarter) owing to cost cutting effects and improved product mix, despite a decline in sales.

Metal Materials & Component Products

Net sales in this segment totaled 41,702 million yen (down 39.2% from the previous consolidated cumulative third quarter).

Net sales of copper foil used for copper strips for FPCs (Flexible Printed Circuits) remained strong throughout the consolidated cumulative third quarter of this fiscal year due to the rapid penetration of tablet computers and smartphones. Copper foil for vehicle installation was also robust until the consolidated cumulative second quarter of this fiscal year but declined during the consolidated third quarter of this fiscal year due to inventory adjustments. Furthermore, demand for copper strips for semiconductor and electronics markets dropped significantly, resulting in sales of copper strips falling short of the previous consolidated cumulative third quarter as a whole.

Sales of copper products for electrical use were weak due to a drop in demand for copper products and finished products for electrical use generated by private domestic capital investment, as well as to a decrease in shipments of superconducting wire to be used for an international project. Poor prospects for future profitability prompted Hitachi Cable to withdraw from the copper tube business in Japan, effective March 31, 2012. As a result, overall sales of copper products for electrical use fell significantly from the previous consolidated cumulative third quarter.

The continued decline in demand for products for semiconductor and electronics markets as well as a cutback in production following the restructuring of business in the South East Asian district also led to slow sales of lead frames, which finished below the previous consolidated cumulative third quarter.

Sales of package materials fell for both memory and special-purpose applications, resulting in a decrease from the previous consolidated cumulative third quarter.

Operating losses for this segment worsened year-on-year to 2,354 million yen (vs. operating losses of 1,510 million yen in the previous consolidated cumulative third quarter) in line with a decrease in sales.

Sales Companies & Distribution

Net sales in this segment totaled 27,982 million yen (down 11.0% from the previous consolidated cumulative third quarter). Operating income totaled 1,713 million yen (vs. an operating income of 2,013 million yen for the previous consolidated cumulative third quarter).

Based on the resolution of the Board of Directors' meeting held on November 13, 2012, Hitachi Cable, Ltd. and Hitachi Metals, Ltd. concluded a basic agreement to integrate their businesses, scheduled for merger execution on April 1, 2013. Both companies are currently engaging in detailed investigations and consultations.

(2) Qualitative information on consolidated financial conditions**(i) Total assets**

Total assets of the Hitachi Cable Group at the end of the third quarter of this consolidated fiscal year were 264,276 million yen, an increase of 18,394 million yen from the end of the previous consolidated fiscal year. This figure includes current assets, which increased by 21,289 million yen from the end of the previous consolidated fiscal year to 175,433 million yen, primarily due to an increase of 4,069 million yen in cash and equivalents and an increase of 9,075 million yen in trade receivables and an increase of 5,555 million yen in inventories (inventories representing the total of merchandise and products, in-process inventories, raw materials and supplies). Fixed assets declined by 2,895 million yen from the end of the previous consolidated fiscal year to 88,843 million yen. This was due mainly to a decline of 2,494 million yen in investments in securities, including affiliated companies.

(ii) Liabilities

Liabilities of the Hitachi Cable Group at the end of the third quarter of this consolidated fiscal year totaled 188,398 million yen, an increase of 25,550 million yen from the end of the previous consolidated fiscal year. This was due mainly to an increase of 17,446 million yen in trade payables, 2,402 million yen in short-term debt, 8,581 million yen in allowances for restructuring, a declines of 2,933 million yen in accrued expenses.

(iii) Net assets

Net assets of the Hitachi Cable Group at the end of the third quarter of this consolidated fiscal year totaled 75,878 million yen, a decline of 7,156 million yen from the end of the previous consolidated fiscal year, primarily due to a decline of 8,079 million yen in retained earnings.

(3) Qualitative information on consolidated business performance forecasts

The business performance of the Group is expected to be within the projected range of the forecast announced earlier with respect to net sales and operating income.

The previously announced forecast for ordinary income will be revised upward based on our estimate of lower exchange rates for the yen than our assumption for the previous forecast.

At the same time, the Group has promoted the reinforcement of management foundations and business structure reforms in accordance with the Medium-term Management Plan, the Renewed Plan "BRIDGE." Hitachi Cable hereby revises downward the previous forecast for net income as a result of a more-than-expected extraordinary loss generated from implementation of these measures.

Forecasts of full-year business performance of the consolidated fiscal year ending March 2013

(Apr. 1, 2012 – Mar. 31, 2013)

	Net Sales	Operating Income (loss)	Ordinary Income (loss)	Net Income (loss)	Net Income (loss) per share
Previously announced forecasts (A) (Announced October 29, 2012)	360,000	4,000	4,000	(9,000)	(24.54)
Revised forecasts (B)	360,000	4,000	5,500	(13,000)	(35.45)
Difference (B) – (A)	–	–	1,500	(4,000)	
Percentage change (%)	–	–	37.5	–	
(Reference) Performance in previous fiscal year (Year ended March, 31 2012)	432,540	1,966	927	(22,758)	(62.35)

Note: Figures for net sales, operating income (loss), ordinary income (loss), and net income (loss) above are given in units of millions of yen. Figures for net income (loss) per share above are given in units of yen.

2. Notes concerning summary information

(1) Significant changes in key subsidiaries during the cumulative third quarter of this consolidated fiscal year: Not applicable

(2) Application of special accounting used in the preparation of quarterly consolidated financial statements

Calculation of provision for income taxes

The provision for income taxes is calculated based on reasonable estimates of the effective tax rate on income before income taxes and minority interests for the consolidated fiscal year, including this third quarter, after the application of tax-effect accounting, and by multiplying this estimated effective tax rate by quarterly income before income taxes and minority interests. The legal effective tax rate is used when the estimated effective tax rate cannot be applied.

(3) Changes in Accounting policies; changes in accounting estimate; retrospective restatement

Starting the first quarter of this consolidated fiscal year, Hitachi Cable and its domestic consolidated subsidiaries changed their depreciation method of tangible fixed assets from the declining balance method to the straight-line method (although the straight-line method had been applied to buildings and accompanying facilities).

Based on a review of the Hitachi Cable Group's Medium-term Management Plan (from the year ended March 31, 2011 to the year ending March 31, 2013) during the previous consolidated fiscal year, the Group has withdrawn from businesses in Japan which had continuously been involved with in fields characterized by rapid technical innovations, which typically lead to significant drops in product prices and demand fluctuations, and has concentrated its management resources on the infrastructure business, which the Group has positioned as a priority target area with products that the Group intends to produce on a stable and lasting basis. As a result, starting the first quarter of this consolidated fiscal year, businesses that Hitachi Cable and its domestic consolidated subsidiaries are engaged in have been narrowed down to mature product groups that can be produced in a stable manner. Upon reviewing depreciation methods following this move, the Group decided to switch to the straight-line method from the declining balance method for tangible fixed assets so that the current utilization of production equipment can be reflected more appropriately since such equipment has been used stably.

Due to this change, depreciation for the cumulative third quarter of this consolidated fiscal year decreased by 658 million yen compared to the amount based on using the previous method. Therefore, operating income and ordinary income both increased by 582 million yen, and loss before income taxes and minority interests decreased by 582 million yen.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(Units: million yen)

	As of March 31, 2012	As of December 31, 2012
(Assets)		
Current assets		
Cash and cash equivalents	12,013	16,082
Trade receivables	84,948	94,023
Securities	84	148
Merchandise and products	12,134	12,165
In-process inventories	22,679	27,400
Raw materials and supplies	9,830	10,633
Deferred tax assets	560	556
Other	12,280	14,695
Less allowance for doubtful receivables	(384)	(269)
Total current assets	154,144	175,433
Fixed assets		
Tangible fixed assets		
Buildings and structures	103,738	105,019
Cumulative depreciation	(73,825)	(75,273)
Buildings and structures (net)	29,913	29,746
Machinery, vehicles, and tools	259,948	250,905
Cumulative depreciation	(233,877)	(224,546)
Machinery, vehicles, and tools (net)	26,071	26,359
Land	8,571	8,507
Construction in progress	2,402	1,689
Total tangible fixed assets	66,957	66,301
Intangible fixed assets		
Goodwill	265	65
Other	5,650	6,163
Total intangible fixed assets	5,915	6,228
Investments and other assets		
Investments in securities, including affiliated companies	12,087	9,593
Long-term loans	2,660	2,774
Deferred tax assets	747	805
Other	6,426	5,714
Less allowance for doubtful receivables	(3,054)	(2,572)
Total investments and other assets	18,866	16,314
Total fixed assets	91,738	88,843
Total assets	245,882	264,276

(Units: million yen)

	As of March 31, 2012	As of December 31, 2012
(Liabilities)		
Current liabilities		
Trade payables	58,235	75,681
Short-term debt	16,176	18,578
Accrued income taxes	900	1,076
Accrued expenses	13,720	10,787
Allowances for restructuring	—	8,581
Reserve for disaster losses	81	—
Provision for fines and assessments	1,504	1,572
Other	12,806	11,799
Total current liabilities	103,422	128,074
Fixed liabilities		
Company bonds	5,000	5,000
Long-term debt	29,000	29,267
Deferred tax liabilities	1,935	1,930
Accrued retirement and severance benefits	19,197	20,522
Reserves for directors' retirement allowances	358	171
Liability due to application of equity method	1,011	583
Other	2,925	2,851
Total fixed liabilities	59,426	60,324
Total liabilities	162,848	188,398
(Net assets)		
Shareholders' equity		
Common stock	25,948	25,948
Capital surplus	31,518	31,518
Retained earnings	34,622	26,543
Treasury stock	(3,008)	(3,009)
Total shareholders' equity	89,080	81,000
Accumulated other comprehensive income		
Net unrealized holding gains (losses) on securities	198	56
Net unrealized gains (losses) on hedge transaction	(374)	(925)
Foreign currency translation adjustments	(7,714)	(6,240)
Total accumulated other comprehensive income	(7,890)	(7,109)
Minority interests	1,844	1,987
Total net assets	83,034	75,878
Total liabilities and net assets	245,882	264,276

(2) Quarterly Consolidated Statement of Profit and Loss
and Quarterly Statement of Consolidated Comprehensive Income
(Quarterly Consolidated Statement of Profit and Loss)
(Consolidated Cumulative Third Quarter)

(Units: million yen)

	Consolidated cumulative 3rd quarter of the year ended March 31, 2012 (Apr. 1, 2011 - Dec. 31, 2011)	Consolidated cumulative 3rd quarter of the year ending March 31, 2013 (Apr. 1, 2012 - Dec. 31, 2012)
Net sales	311,548	267,787
Cost of sales	275,129	233,970
Gross profit	36,419	33,817
Selling, general and administrative expenses	34,929	31,421
Operating income	1,490	2,396
Non-operating income		
Interest income	89	58
Dividend income	176	124
Insurance income	661	480
Equity in earnings of affiliated companies	—	7
Other non-operating income	1,884	1,936
Total non-operating income	2,810	2,605
Non-operating expenses		
Interest expenses	716	545
Equity in losses of affiliated companies	1,922	—
Other non-operating expenses	1,198	1,049
Total non-operating expenses	3,836	1,594
Ordinary income	464	3,407
Extraordinary income		
Gains on sale of negotiable securities	—	276
Subsidy income	—	500
Gain on reversal of reserve for disaster losses	1,390	—
Gains on sale of fixed assets	294	128
Other extraordinary income	359	100
Total extraordinary income	2,043	1,004
Extraordinary losses		
Revaluation losses on negotiable securities	130	467
Impairment losses on fixed assets	8,415	353
Restructuring charges	7,184	10,090
Losses due to disasters	1,406	—
Transfer to provision for fines and assessments	1,426	—
Other extraordinary losses	497	751
Total extraordinary losses	19,058	11,661
(Loss) before income taxes and minority interests	(16,551)	(7,250)
Income taxes	796	676
(Loss) before minority interests	(17,347)	(7,926)
Minority interests	228	166
Net income(loss)	(17,575)	(8,092)

(Quarterly Statement of Consolidated Comprehensive Income)
(Consolidated Cumulative Third Quarter)

(Units: million yen)

	Consolidated cumulative 3rd quarter of the year ended March 31, 2012 (Apr. 1, 2011 - Dec. 31, 2011)	Consolidated cumulative 3rd quarter of the year ending March 31, 2013 (Apr. 1, 2012 - Dec. 31, 2012)
(Loss) before minority interests	(17,347)	(7,926)
Other comprehensive income		
Net unrealized holding gains (losses) on securities	(870)	(135)
Net unrealized gains (losses) on hedge transaction	(142)	(63)
Foreign currency translation adjustments	(1,317)	1,523
Other comprehensive income from equity method affiliated companies	(187)	(429)
Total other comprehensive income	(2,516)	896
Comprehensive income	(19,863)	(7,030)
(Items)		
Comprehensive income attributable to owners of the parent	(19,940)	(7,298)
Comprehensive income attributable to minority interests	77	268

(3) Facts or circumstances casting doubt on going-concern assumptions : Not applicable

(4) Segment Information

(i) Summary of reporting segments

Hitachi Cable's reporting segments are the Company's structural units for which separate financial statements are available. These segments are subject to periodic review by the Board of Directors for decisions on allocation of management resources and assessments of business performance.

Hitachi Cable has established business groups organized by product and service. Each business group drafts comprehensive domestic and international strategies for its products and services and undertakes corresponding business activities. In addition, the group in charge of sales plays a key role in sales activities.

For this reason, Hitachi Cable is organized by product and service segments, based on business groups, in addition to a segment charged with primary responsibility for handling the sales of these products and services. The following five segments are the reporting segments: Industrial Infrastructure Products; Electric Materials & Automotive Components; Information Systems Devices & Materials; Metal Materials & Component Products; and Sales Companies & Distribution.

The areas of business in which the Industrial Infrastructure Products segment is active include energy & industrial system products and electronic & communication products. Areas of business in which the Electric Materials & Automotive Components segment is active include automotive components and electric materials. The Information Systems Devices & Materials segment handles business areas such as information networks, wireless systems and compound semiconductor products. The Metal Materials & Component Products segment handles business areas that include copper strips, copper products for electrical use, lead frames and package materials.

(ii) Net sales and income/loss per reporting segment

Consolidated cumulative third quarter of the year ended March 31, 2012 (Apr. 1, 2011- Dec. 31, 2011)

(Million yen)

	Reporting segments						Adjustment amount (Note2)	Amount booked to quarterly consolidated statement of profit and loss (Note3)
	Industrial Infrastructure Products	Electric Materials & Automotive Components	Information Systems Devices & Materials	Metal Materials & Component Products	Sales Companies & Distribution	Total		
Net sales								
Sales to customers (Note1)	88,693	88,843	33,957	68,631	31,424	311,548	—	311,548
In-house sales or transfer between operating segments (Note1)	41,421	40,081	2,866	11,788	106,282	202,438	(202,438)	—
Total	130,114	128,924	36,823	80,419	137,706	513,986	(202,438)	311,548
Segment income (loss)	(56)	917	(118)	(1,510)	2,013	1,246	244	1,490

(Note1) In-house sales or transfers between reporting segments are removed from the buyer reporting segment, not the seller reporting segment. This means the figure for net sales to external customers is the figure resulting after eliminating internal purchases from total net sales.

(Note2) The amount of 244 million yen in adjustments to segment income or (loss) reflects (198) million yen in amortization of goodwill, 207 million yen in elimination of transactions within and between segments, and 235 million yen in Company income/loss not allocated to any reporting segment.

(Note3) Segment income or (loss) is adjusted to operating income on the Quarterly Consolidated Statement of Profit and Loss.

Consolidated cumulative third quarter of the year ending March 31, 2013 (Apr. 1, 2012- Dec. 31, 2012)

(Million yen)

	Reporting segments						Adjustment amount (Note2)	Amount booked to quarterly consolidated statement of profit and loss (Note3)
	Industrial Infrastructure Products	Electric Materials & Automotive Components	Information Systems Devices & Materials	Metal Materials & Component Products	Sales Companies & Distribution	Total		
Net sales								
Sales to customers (Note1)	81,510	86,127	30,466	41,702	27,982	267,787	—	267,787
In-house sales or transfer between operating segments (Note1)	32,230	40,958	2,399	10,241	102,116	187,944	(187,944)	—
Total	113,740	127,085	32,865	51,943	130,098	455,731	(187,944)	267,787
Segment income (loss)	476	2,460	896	(2,354)	1,713	3,191	(795)	2,396

(Note1) In-house sales or transfers between reporting segments are removed from the buyer reporting segment, not the seller reporting segment. This means the figure for net sales to external customers is the figure resulting after eliminating internal purchases from total net sales.

(Note2) The amount of (795) million yen in adjustments to segment income or (loss) reflects (198) million yen in amortization of goodwill, 184 million yen in elimination of transactions within and between segments, and (781) million yen in Company income/loss not allocated to any reporting segment.

(Note3) Segment income or (loss) is adjusted to operating income on the Quarterly Consolidated Statement of Profit and Loss.

(iii) Matters related to changes in reporting segment

In consequence of the structural reforms that were implemented up to the year ended March 31, 2012, the Hitachi Cable Group has partially changed the businesses that belong to each of its reporting segments as well as the internal control segments of its consolidated subsidiaries starting the first quarter of this consolidated fiscal year.

In line with the reorganization of consolidated subsidiaries in European & North American regions, two sales companies that had been included in the Sales Companies segment were transferred to the Electric Materials & Automotive Components segment, primarily since manufacturing and sales of automotive components became the core of their businesses. Additionally, one distribution company that had been included in the Industrial Infrastructure Products segment was transferred to the Sales Companies segment because it had become specialized in the distribution service following the sale and transfer of its construction business. The name of the Sales Company segment was also changed to Sales Companies & Distribution.

Moreover, during the third quarter of this consolidated fiscal year, the Electronic Products business, which was previously under the Electric Materials and Automotive Components segment, was included in the Industrial Infrastructure Products segment as a result of the restructuring of segment structure implemented with the aim of consolidating and reinforcing the wires and cable operation.

(5) Notes on notable changes in amount of shareholder equity (if applicable): Not applicable

(6) Significant events occurring after the end of the third quarter of this fiscal year: Not applicable