

Explanatory Material for Financial Report for First Quarter of Fiscal 2012 Ending March 31, 2013

July 27, 2012

 Hitachi Cable, Ltd.

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Fiscal 2012 Ending March 31, 2013**
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Ending March 31, 2013

1-1. Consolidated Statement of Income and Loss HitachiCable

Units: billion yen

| | First Quarter of FY 2011 | First Quarter of FY 2012 | Change from First Quarter of FY 2011 | Change from Previous Forecast* |
|---|--------------------------|--------------------------|--------------------------------------|--------------------------------|
| Net sales | 105.0 | 91.4 | 87% (13.6) | 103% +2.4 |
| Operating income | 2.4 | (0.2) | (2.6) | (1.2) |
| Non-Operating income/ loss | 0.9 | 0.2 | (0.7) | +0.2 |
| Ordinary income | 3.3 | 0.1 | (3.2) | (0.9) |
| Extraordinary income / loss | (1.1) | 0.2 | +1.3 | (0.3) |
| Net income before taxes and other adjustments | 2.2 | 0.3 | (1.9) | (1.2) |
| Corporate taxes, etc. | 0.3 | 0.3 | (0.1) | (0.1) |
| Gains to minority investors | 0.1 | 0.1 | (0.0) | +0.1 |
| Net income | 1.7 | (0.1) | (1.8) | (1.2) |

First Quarter of FY 2012: From April 1, 2012 to June 30, 2012
 Note: Figures are rounded off to the nearest 0.1 billion yen.

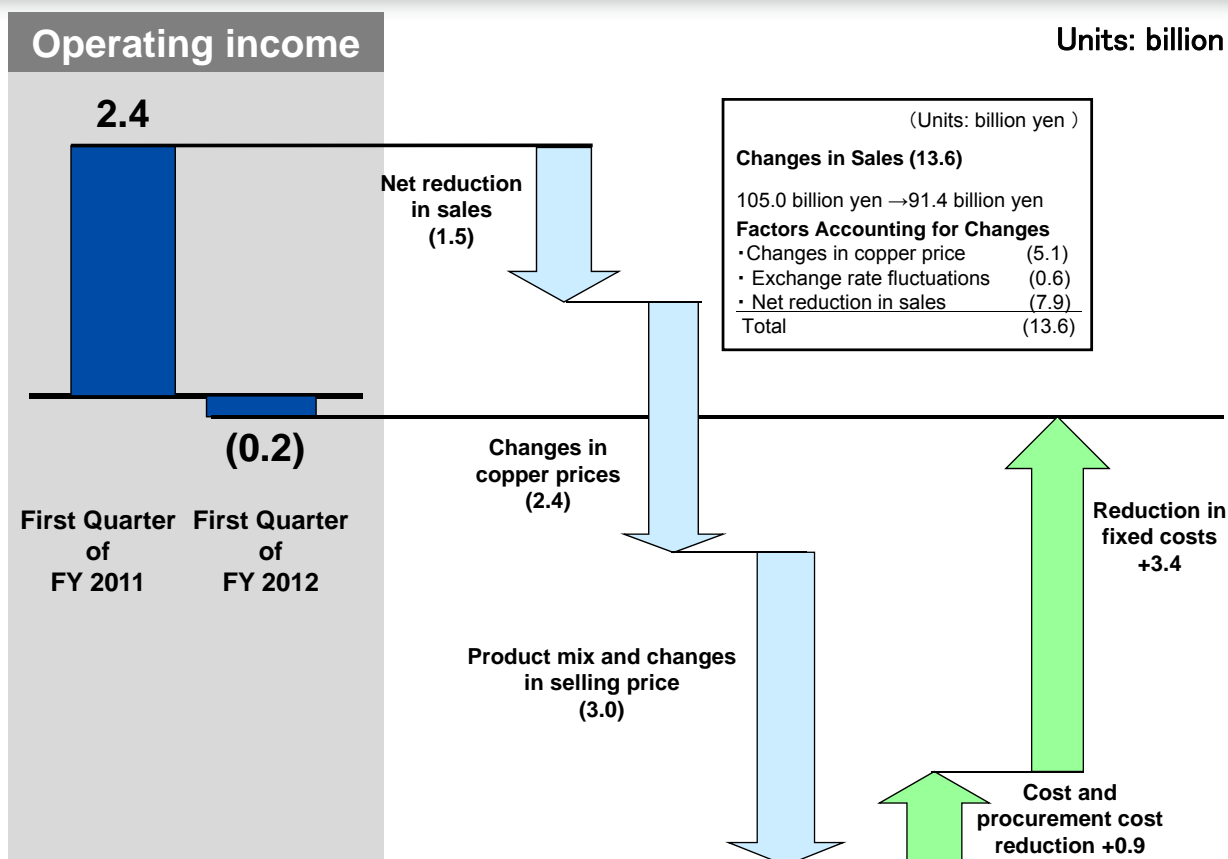
* Previous forecast: Forecasts of business performance for FY2012 announced on May 8, 2012

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1-2. Major Factors Contributing to Change in Operating Income (Change from First Quarter of FY 2011)

HitachiCable

Units: billion yen



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1-3. Consolidated Balance Sheet

Units: billion yen

| | End of FY2011 | End of First Quarter of FY2012 | Change from the Previous Fiscal Year-End |
|---|---------------|--------------------------------|--|
| Total assets | 245.9 | 255.3 | +9.4 |
| Total liabilities | 162.8 | 173.1 | +10.3 |
| Of which interest-bearing debt represents | 50.2 | 48.0 | (2.2) |
| Equity | 81.2 | 80.4 | (0.8) |
| Equity ratio | 33.0% | 31.5% | (1.5%) |
| Debt to equity ratio | 0.60 | 0.58 | (0.02) |

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1-4. Capital Investment, R&D Expenses, Number of Employees, Etc.

(1) Capital investment, Depreciation, R&D expenses

Units: billion yen

| | First Quarter of FY 2011 | First Quarter of FY 2012 | Change from First Quarter of FY 2011 |
|--|--------------------------|--------------------------|--------------------------------------|
| Capital investment | 2.5 | 2.3 | 92% |
| Depreciation | 4.0 | 3.0 | 76% |
| R&D expenses (R&D expenses/Net sales) | 2.2 (2.1%) | 1.9 (2.1%) | 87% |

The depreciation method for tangible fixed assets for Hitachi Cable and its consolidated subsidiaries in Japan has changed from a declining-balance method to a straight-line method from the current consolidated fiscal year.

(2) Number of employees

Units: persons

| | End of FY2011 | End of First Quarter of FY2012 | Change from the Previous Fiscal Year-End |
|---------------------|---------------|--------------------------------|--|
| Number of employees | 14,142 | 13,322 | (820) |

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1-5. Sales by Reporting Segment

Units: billion yen

| | First Quarter of FY 2011 | First Quarter of FY 2012 | Change from First Quarter of FY 2011 | Change from Previous Forecast* |
|---|--------------------------|--------------------------|--------------------------------------|--------------------------------|
| Industrial infrastructure products | 20.7 | 19.3 | 93% | 107% |
| Electronic & Automotive Products | 37.3 | 38.6 | 103% | 99% |
| Information Systems Devices & Materials | 10.4 | 8.9 | 86% | 99% |
| Metal Materials & Component Products | 26.6 | 15.9 | 60% | 106% |
| Sales Companies & Distribution | 10.0 | 8.8 | 88% | 110% |
| Total | 105.0 | 91.4 | 87% | 103% |

*Previous forecast: Forecasts of business performance for FY2012 announced on May 8, 2012

• Note: Figures are rounded off to the nearest 0.1 billion yen.

1-6. Operating Income by Reporting Segment

Units: billion yen

| | First Quarter of FY 2011 | First Quarter of FY 2012 | Change from First Quarter of FY 2011 | Change from Previous Forecast* |
|---|--------------------------|--------------------------|--------------------------------------|--------------------------------|
| Industrial infrastructure products | 0.8 | (0.1) | (1.0) | (0.7) |
| Electronic & Automotive Products | 0.8 | 0.7 | (0.0) | (0.5) |
| Information Systems Devices & Materials | (0.1) | (0.1) | +0.0 | +0.4 |
| Metal Materials & Component Products | 0.4 | (1.2) | (1.6) | (1.1) |
| Sales Companies & Distribution | 0.6 | 0.6 | +0.0 | +0.3 |
| Adjustment amount | (0.1) | (0.1) | +0.0 | +0.4 |
| Total | 2.4 | (0.2) | (2.6) | (1.2) |

*Previous forecast: Forecasts of business performance for FY2012 announced on May 8, 2012

• Note: Figures are rounded off to the nearest 0.1 billion yen.

1-7. Overview by Segment: Industrial Infrastructure Products

Units: billion yen

| | First Quarter of FY 2011 (Actual performance) | First Quarter of FY 2012 (Previous forecast)* | First Quarter of FY 2012 (Actual performance) | Change from Previous Year | Change from Previous Forecast |
|---|---|---|---|------------------------------|-------------------------------------|
| Power and Industrial Systems Products | 18.6 | 16.0 | 17.4 | 93% | 109% |
| Optical Communication Products | 2.1 | 2.0 | 1.9 | 88% | 94% |
| Total net sales | 20.7 | 18.0 | 19.3 | 93% | 107% |
| Operating income | 0.8 | 0.6 | (0.1) | (1.0) | (0.7) |

Power and Industrial Systems Products [Net sales]

Net sales in wires and cables for construction was steady due to strong demand in anticipation of summertime production adjustment. However, net sales in industrial wires and cable decreased due to weak capital investment demand in Japan. Net sales fell below the previous year's level because a drop in the price of copper drove selling prices down.

Optical Communication Products [Net sales]

Net sales fell below the previous year's level because restoration demand in metal cables peaked out and sales in optical fibers were affected by intensified competition in the domestic market.

Operating income

Operating income was lower than the previous year's level in line with the decrease in net sales. Although net sales increased, operating income fell below the previous forecast due partly to a worsening product mix and the change in copper price.

* Forecasts as of May 8, 2012

Note: Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.

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1-8. Overview by Segment: Electronic & Automotive Products

Units: billion yen

| | First Quarter of FY 2011 (Actual performance) | First Quarter of FY 2012 (Previous forecast)* | First Quarter of FY 2012 (Actual performance) | Change from Previous Year | Change from Previous Forecast |
|--------------------------|---|---|---|------------------------------|-------------------------------------|
| Automotive Components | 9.3 | 11.7 | 11.4 | 122% | 97% |
| Electronic Products | 10.3 | 9.0 | 8.9 | 87% | 99% |
| Magnet Wire Products | 17.7 | 18.3 | 18.3 | 104% | 100% |
| Total net sales | 37.3 | 39.0 | 38.6 | 103% | 99% |
| Operating income | 0.8 | 1.2 | 0.7 | (0.0) | (0.5) |

Automotive Components [Net sales]

Net sales grew and exceeded the previous year's level. This was attributable to favorable automobile sales in the domestic market, driven by the government's measures to stimulate demand such as new subsidies and tax cut measures applied to eco cars.

Electronic Products [Net sales]

Net sales fell below the previous year's level due to slowing demand for products for electronic devices and semiconductor manufacturing equipment.

Magnet Wire Products [Net sales]

Net sales surpassed the previous year's level, as products for automotive electronics enjoyed brisk sales thanks to strong demand for automobiles. Moreover, sales of products for heavy electrical machinery remained steady due to strong demand for pole transformers.

Operating income

While operating income for Automobile Components exceeded the previous year's level, that for Electronic Products and Magnet Wire Products was affected by the slump in the electronics market. As a result, the operating income for this segment fell below the previous year's level.

* Forecasts as of May 8, 2012

Note: Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.

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1-9. Overview by Segment: Information Systems Devices & Materials

Units: billion yen

| | First Quarter of FY 2011 (Actual performance) | First Quarter of FY 2012 (Previous forecast)* | First Quarter of FY 2012 (Actual performance) | Change from Previous Year | Change from Previous Forecast |
|---------------------------------|---|---|---|------------------------------|-------------------------------------|
| Information Networks | 5.2 | 5.1 | 5.1 | 99% | 100% |
| Wireless Systems | 2.4 | 2.5 | 2.5 | 103% | 101% |
| Compound Semiconductor Products | 2.7 | 1.4 | 1.3 | 46% | 90% |
| Total net sales | 10.4 | 9.0 | 8.9 | 86% | 99% |
| Operating income | (0.1) | (0.5) | (0.1) | +0.0 | +0.4 |

Information Networks
[Net sales] Net sales in network devices were favorable due to strong capital investment demand from mobile phone carriers. However, demand in the network integration business and that for optical transmission products decreased compared with the first quarter of FY 2011, at which time demand grew as a result of the earthquake disaster. Total net sales in Information Networks fell below the previous year's level.

Wireless Systems
[Net sales] Net sales exceeded the previous year's level due to new demand from mobile phone carriers who obtained the so-called "platinum band," although demand for products and construction works for broadcasting facilities decreased.

Compound Semiconductor Products
[Net sales] Net sales fell well below the previous year's level. Sales of products for optical devices faltered as demand for optical discs slumped. Sales of products for high-frequency devices were also depressed due to competition from other materials.

Operating income Although net sales decreased, operating income remained at the previous year's level thanks to cost cutting measures. Compared with the forecast, deficits were smaller than the expected figures.

* Forecasts as of May 8, 2012

Note: Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.

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1-10. Overview by Segment: Metal Materials & Component Products

Units: billion yen

| | First Quarter of FY 2011 (Actual performance) | First Quarter of FY 2012 (Previous forecast)* | First Quarter of FY 2012 (Actual performance) | Change from Previous Year | Change from Previous Forecast |
|--------------------------------|---|---|---|------------------------------|-------------------------------------|
| Copper Strips | 9.0 | 6.7 | 7.4 | 82% | 110% |
| Copper Products for Electrical | 11.8 | 5.0 | 5.1 | 43% | 102% |
| Lead Frames | 3.2 | 2.4 | 2.5 | 80% | 105% |
| Package Materials | 2.6 | 0.9 | 0.9 | 34% | 97% |
| Total net sales | 26.6 | 15.0 | 15.9 | 60% | 106% |
| Operating income | 0.4 | (0.1) | (1.2) | (1.6) | (1.1) |

Copper Strips
[Net sales] Net sales for this business fell below the previous year's level due to a drop in sales of copper strips for semiconductors as a result of decreased demand for the products for the semiconductor and electronics markets, although copper foil recorded favorable sales, mainly for automobiles.

Copper Products for electrical
[Net sales] Net sales fell below the previous year's level, affected by decreasing demand for copper products and finished products for electrical use in the domestic capital investment market, as well as withdrawal from the copper tube business in Japan. Net sales were also affected, as shipment of superconductors for international projects entered an off-peak period.

Lead Frames
[Net sales] Net sales fell below the previous year's level as a result of a decrease in demand for products for the semiconductor and electronics markets.

Package Materials
[Net sales] Demand for products for memory and special-purpose applications dropped to a low level and thus net sales fell below the previous year's level.

Operating income Operating income fell below the previous year's level, affected by the decrease in net sales and the changes in copper price.

* Forecasts as of May 8, 2012

Note: Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.

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1. Outline of Financial Report for the First Quarter of Fiscal 2012 Ending March 31, 2013
2. Forecast of Business Performance for Fiscal 2012 Ending March 31, 2013

2-1. Forecast of Business Performance for the Year Ending March 31, 2013

Units: billion yen

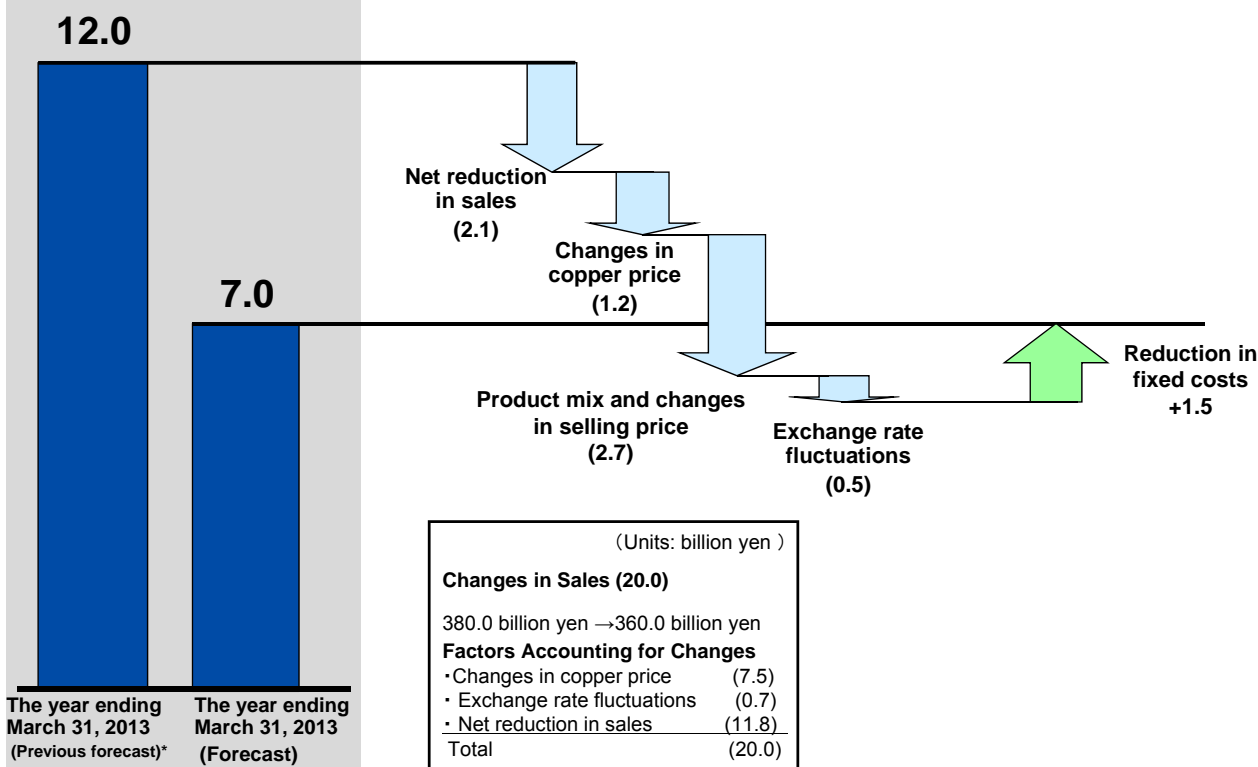
| | Year Ended March 31, 2012 (Actual performance) | | Year Ending March 31, 2013 (Previous forecast)* | | Year Ending March 31, 2013 (Forecast) | | Change from Previous Year | | Change from Previous Forecast | |
|--|---|-----------|--|-----------|--|-----------|---------------------------|---------------|-------------------------------|---------------|
| | First-half | Full-year | First-half | Full-year | First-half | Full-year | First-half | Full-year | First-half | Full-year |
| Net sales | 210.4 | 432.5 | 185.0 | 380.0 | 180.0 | 360.0 | 86% (30.4) | 83% (72.5) | 97% (5.0) | 95% (20.0) |
| Operating income | 1.4 | 2.0 | 4.0 | 12.0 | 1.5 | 7.0 | +0.1 | +5.0 | (2.5) | (5.0) |
| Non-operating income/loss | (1.1) | (1.0) | 0.0 | 0.0 | 0.5 | 0.5 | +1.6 | +1.5 | +0.5 | +0.5 |
| Ordinary income | 0.3 | 0.9 | 4.0 | 12.0 | 2.0 | 7.5 | +1.7 | +6.6 | (2.0) | (4.5) |
| Extraordinary income/loss | (8.5) | (22.1) | (1.5) | (4.0) | (0.5) | (4.0) | +8.0 | +18.1 | +1.0 | ±0.0 |
| Net income before taxes and other adjustments | (8.2) | (21.1) | 2.5 | 8.0 | 1.5 | 3.5 | +9.7 | +24.6 | (1.0) | (4.5) |
| Corporate taxes, etc and gains to minority investors | 0.8 | 1.6 | 0.7 | 2.0 | 1.0 | 2.0 | +0.2 | +0.4 | +0.3 | ±0.0 |
| Net income | (9.1) | (22.8) | 1.8 | 6.0 | 0.5 | 1.5 | +9.6 | +24.3 | (1.3) | (4.5) |

Actual performance for FY 2011: Copper price of 720 thousand yen/ton, exchange rate of US\$1 = 79 yen
 Assumptions for the FY 2012 Previous Forecast: Copper price of 700 thousand yen/ton, exchange rate of US\$1 = 80 yen
 First quarter of FY 2012 (actual performance): Copper price of 670 thousand yen/ton, exchange rate of US\$1 = 80 yen;
 Second to fourth quarters of FY 2012 (forecast): Copper price of 650 thousand yen/ton, exchange rate of US\$1 = 75 yen
 Actual performance for FY 2011 factors in the impact of revisions at overseas consolidated subsidiaries.
 Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.
 * Forecasts as of May 8, 2012

2-2. Major Factors Contributing to Change in Operating Income (Change from Forecast as of May 8)

Operating income

Units: billion yen



* Forecasts as of May 8, 2012

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2-3. Capital Investment, R&D Expense, and Number of Employees

(1) Capital investment, Depreciation and R&D expense

Units: billion yen

| | Year ended March 31, 2012 (Actual performance) | Year ending March 31, 2013 (Previous forecast)* | Year ending March 31, 2013 (Forecast) | Change from Previous Year | Change from Previous Forecast |
|--|--|---|---|------------------------------------|--|
| Capital investment | 12.9 | 11.0 | 11.0 | 85% | 100% |
| Depreciation | 16.7 | 13.5 | 12.5 | 75% | 93% |
| R&D expense (R&D expense/Net sales) | 8.8 (2.0%) | 9.0 (2.4%) | 9.0 (2.5%) | 103% | 100% |

The depreciation method for tangible fixed assets for Hitachi Cable and its consolidated subsidiaries in Japan has changed from a declining-balance method to a straight-line method from the current consolidated fiscal year.

* Forecasts as of May 8, 2012

(2) Number of employees

Units: persons

| | End of fiscal 2011 (Actual number) | End of fiscal 2012 (Forecast) | Change from previous fiscal year-end |
|---------------------|---------------------------------------|----------------------------------|--|
| Number of employees | 14,142 | 13,200 | (942) |

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2-4. Net Sales Forecast by Reporting Segment

Units: billion yen

| | Year Ended March 31, 2012 (Actual performance) | | Year Ending March 31, 2013 (Previous forecast)* | | Year Ending March 31, 2013 (Forecast) | | Change from Previous Year | | Change from Previous Forecast | |
|---|---|--------------|--|--------------|--|--------------|---------------------------|------------|-------------------------------|------------|
| | First-half | Full-year | First-half | Full-year | First-half | Full-year | First-half | Full-year | First-half | Full-year |
| | Power and Industrial Systems Products | 35.2 | 70.4 | 33.0 | 66.0 | 34.0 | 65.0 | 97% | 92% | 103% |
| Optical Communication Products | 3.9 | 7.7 | 4.0 | 8.0 | 4.0 | 8.0 | 102% | 104% | 100% | 100% |
| Industrial Infrastructure Products | 39.1 | 78.1 | 37.0 | 74.0 | 38.0 | 73.0 | 97% | 93% | 103% | 99% |
| Automotive Components | 19.4 | 50.5 | 22.5 | 46.0 | 22.0 | 45.0 | 113% | 89% | 98% | 98% |
| Electronic Products | 20.3 | 41.9 | 18.0 | 36.0 | 17.0 | 34.0 | 84% | 81% | 94% | 94% |
| Magnet Wire Products | 37.4 | 82.7 | 36.5 | 74.0 | 34.0 | 68.0 | 91% | 82% | 93% | 92% |
| Electronic & Automotive Products | 77.1 | 175.1 | 77.0 | 156.0 | 73.0 | 147.0 | 95% | 84% | 95% | 94% |
| Information Networks | 11.9 | 27.3 | 11.5 | 28.0 | 12.0 | 29.0 | 101% | 106% | 104% | 104% |
| Wireless Systems | 5.1 | 11.2 | 6.5 | 12.5 | 6.0 | 12.0 | 118% | 107% | 92% | 96% |
| Compound Semiconductor Products | 5.8 | 9.5 | 3.5 | 7.5 | 2.5 | 5.0 | 43% | 53% | 71% | 67% |
| Information Systems Devices & Materials | 22.8 | 48.0 | 21.5 | 48.0 | 20.5 | 46.0 | 90% | 96% | 95% | 96% |
| Copper Strips | 17.1 | 29.1 | 14.5 | 30.0 | 15.0 | 28.0 | 88% | 96% | 103% | 93% |
| Copper Products for Electrical | 21.6 | 36.7 | 10.0 | 21.0 | 10.0 | 19.0 | 46% | 52% | 100% | 90% |
| Lead Frames | 6.4 | 13.1 | 5.5 | 11.0 | 5.0 | 10.0 | 78% | 76% | 91% | 91% |
| Package Materials | 5.0 | 7.6 | 2.0 | 4.0 | 1.5 | 3.0 | 30% | 39% | 75% | 75% |
| Metal Materials & Component Products | 50.1 | 86.5 | 32.0 | 66.0 | 31.5 | 60.0 | 63% | 69% | 98% | 91% |
| Sales Companies & Distribution | 21.3 | 44.8 | 17.5 | 36.0 | 17.0 | 34.0 | 80% | 76% | 97% | 94% |
| Total | 210.4 | 432.5 | 185.0 | 380.0 | 180.0 | 360.0 | 86% | 83% | 97% | 95% |

Actual performance for FY 2011: Copper price of 720 thousand yen/ton, exchange rate of US\$1 = 79 yen
 Assumptions for the FY 2012 Previous Forecast: Copper price of 700 thousand yen/ton, exchange rate of US\$1 = 80 yen
 First quarter of FY 2012 (actual performance): Copper price of 670 thousand yen/ton, exchange rate of US\$1 = 80 yen;
 Second to fourth quarters of FY 2012 (forecast): Copper price of 650 thousand yen/ton, exchange rate of US\$1 = 75 yen
 Actual performance for FY 2011 factors in the impact of revisions at overseas consolidated subsidiaries.
 Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.
 * Forecasts as of May 8, 2012

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2-5. Operating Income/Loss Forecast by Reporting Segment

Units: billion yen

| | Year Ended March 31, 2012 (Actual performance) | | Year Ending March 31, 2013 (Previous forecast)* | | Year Ending March 31, 2013 (Forecast) | | Change from Previous Year | | Change from Previous Forecast | |
|---|---|------------|--|-------------|--|------------|---------------------------|-------------|-------------------------------|--------------|
| | First-half | Full-year | First-half | Full-year | First-half | Full-year | First-half | Full-year | First-half | Full-year |
| | Industrial Infrastructure Products | (0.4) | (1.0) | 1.5 | 4.0 | 0.5 | 2.5 | +0.9 | +3.5 | (1.0) |
| Electronic & Automotive Products | 0.9 | 2.6 | 2.5 | 5.5 | 1.5 | 4.0 | +0.6 | +1.4 | (1.0) | (1.5) |
| Information Systems Devices & Materials | (0.3) | 0.5 | 0.2 | 2.0 | 0.2 | 2.0 | +0.5 | +1.5 | ±0.0 | ±0.0 |
| Metal Materials & Component Products | (0.5) | (2.1) | 0.0 | 0.5 | (1.2) | (2.0) | (0.7) | +0.1 | (1.2) | (2.5) |
| Sales Companies & Distribution | 1.3 | 2.8 | 0.8 | 2.0 | 1.0 | 2.0 | (0.3) | (0.8) | +0.2 | ±0.0 |
| Adjustment amount | 0.4 | (0.8) | (1.0) | (2.0) | (0.5) | (1.5) | (0.9) | (0.7) | +0.5 | +0.5 |
| Total | 1.4 | 2.0 | 4.0 | 12.0 | 1.5 | 7.0 | +0.1 | +5.0 | (2.5) | (5.0) |

Actual performance for FY 2011: Copper price of 720 thousand yen/ton, exchange rate of US\$1 = 79 yen
 Assumptions for the FY 2012 Previous Forecast: Copper price of 700 thousand yen/ton, exchange rate of US\$1 = 80 yen
 First quarter of FY 2012 (actual performance): Copper price of 670 thousand yen/ton, exchange rate of US\$1 = 80 yen;
 Second to fourth quarters of FY 2012 (forecast): Copper price of 650 thousand yen/ton, exchange rate of US\$1 = 75 yen
 Actual performance for FY 2011 factors in the impact of revisions at overseas consolidated subsidiaries.
 Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.
 * Forecasts as of May 8, 2012

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2-6. supplement : Net Sales Forecast by Reporting Segment

Units: billion yen

| | Year Ended March 31, 2012 (Actual performance) | Impact of unifying the fiscal period | Year Ended March 31, 2012 (Except Impact of unifying the fiscal period) | Year Ending March 31, 2013 (Forecast) | Change from Previous Year |
|--|--|--|---|---|------------------------------|
| | A | B | C=A-B | D | D/C |
| Power and Industrial Systems Products | 70.4 | 0.0 | 70.4 | 65.0 | 92% |
| Optical Communication Products | 7.7 | 0.0 | 7.7 | 8.0 | 104% |
| Industrial Infrastructure Products | 78.1 | 0.0 | 78.1 | 73.0 | 93% |
| Automotive Components | 50.5 | 8.1 | 42.4 | 45.0 | 106% |
| Electronic Products | 41.9 | 2.8 | 39.1 | 34.0 | 87% |
| Magnet Wire Products | 82.7 | 7.1 | 75.6 | 68.0 | 90% |
| Electronic & Automotive Products | 175.1 | 18.0 | 157.2 | 147.0 | 94% |
| Information Networks | 27.3 | 0.0 | 27.3 | 29.0 | 106% |
| Wireless Systems | 11.2 | 0.0 | 11.2 | 12.0 | 107% |
| Compound Semiconductor Products | 9.5 | 0.2 | 9.3 | 5.0 | 54% |
| Information Systems Devices & Materials | 48.0 | 0.2 | 47.8 | 46.0 | 96% |
| Copper Strips | 29.1 | 0.0 | 29.1 | 28.0 | 96% |
| Copper Products for Electrical | 36.7 | 0.0 | 36.7 | 19.0 | 52% |
| Lead Frames | 13.1 | 0.9 | 12.2 | 10.0 | 82% |
| Package Materials | 7.6 | 0.0 | 7.6 | 3.0 | 39% |
| Metal Materials & Component Products | 86.5 | 0.9 | 85.6 | 60.0 | 70% |
| Sales Companies & Distribution | 44.8 | 3.6 | 41.3 | 34.0 | 82% |
| Total | 432.5 | 22.6 | 410.0 | 360.0 | 88% |

Actual performance for FY 2011: Copper price of 720 thousand yen/ton, exchange rate of US\$1 = 79 yen
 First quarter of FY 2013 (actual performance): Copper price of 670 thousand yen/ton, exchange rate of US\$1 = 80 yen;
 Second to fourth quarters of FY 2013 (forecast): Copper price of 650 thousand yen/ton, exchange rate of US\$1 = 75 yen
 The figures for each segment (new segment) for the year ended March 31, 2012 have not been audited by accountants.
 Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.

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2-7. supplement : Operating Income/Loss Forecast by Reporting Segment



Units: billion yen

| | Year Ended March 31, 2012 (Actual performance) | Impact of unifying the fiscal period | Year Ended March 31, 2012 (Except Impact of unifying the fiscal period) | Year Ending March 31, 2013 (Forecast) | Change from Previous Year |
|--|--|---|---|---|------------------------------|
| | A | B | C=A-B | D | D-C |
| Industrial Infrastructure Products | (1.0) | 0.0 | (1.0) | 2.5 | +3.5 |
| Electronic & Automotive Products | 2.6 | 0.5 | 2.1 | 4.0 | +1.9 |
| Information Systems Devices & Materials | 0.5 | (0.0) | 0.6 | 2.0 | +1.5 |
| Metal Materials & Component Products | (2.1) | (0.1) | (2.1) | (2.0) | +0.1 |
| Sales Companies & Distribution | 2.8 | 0.2 | 2.6 | 2.0 | (0.6) |
| Adjustment amount | (0.8) | (0.0) | (0.8) | (1.5) | (0.7) |
| Total | 2.0 | 0.6 | 1.4 | 7.0 | +5.6 |

Actual performance for FY 2011: Copper price of 720 thousand yen/ton, exchange rate of US\$1 = 79 yen
 First quarter of FY 2013 (actual performance): Copper price of 670 thousand yen/ton, exchange rate of US\$1 = 80 yen;
 Second to fourth quarters of FY 2013 (forecast): Copper price of 650 thousand yen/ton, exchange rate of US\$1 = 75 yen
 The figures for each segment (new segment) for the year ended March 31, 2012 have not been audited by accountants.
 Figures are rounded off to the nearest 0.1 billion yen. Totals and sums of figures may not agree.

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Business performance and other figures in this document for fiscal 2012 and after represent forecasts or targets as of July 27, 2012. These figures are based on certain assumptions deemed reasonable at the time at which the Company prepared this document. Actual business performance may vary significantly from these forecasts and targets.

Listed below are the primary factors that may result in such variations.

- Economic conditions in key markets (particularly Japan, the United States, and Asia)
- The capacity of the Company and members of its group of companies to respond to rapid technological changes, to develop new products and technologies, to bring products to market in a timely fashion, and to achieve low-cost production
- Fluctuations in product and materials markets and in the conditions of such markets
- Fluctuations in exchange rates
- Conditions for raising capital
- The capacity of the Company and members of its group of companies to respond to fluctuating demand for and supply of products and materials, market conditions for products and materials, exchange rates, and other circumstances
- Safeguarding the Company's own patents and securing rights to use patents owned by other companies
- Partnerships with other companies in areas such as product development
- Fluctuations in the stock market

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