

# Consolidated Business Results for Third Quarter (Nine-month Cumulative Total) of Fiscal 2008 Ending March 31, 2008

February 1, 2008

Name of Listed Company: Hitachi Cable, Ltd.

Stock Exchange Where Listed (section): Tokyo Stock Exchange, Inc. (First Section)

Osaka Securities Exchange Co., Ltd. (First Section)

Code Number: 5812

URL <http://www.hitachi-cable.co.jp/en>

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## 1. Performance over the year under review (Apr. 1, 2007-December 31, 2007)

*Note:* Figures are rounded off to the nearest 1 million yen.

### (1) Operating Results

	Net Sales (Million yen)		Operating Income (Million yen)		Ordinary Income (Million yen)		Net Income (Million yen)	
		%		%		%		%
Dec. 2007 (Nine-month)	421,395	(5.0)	16,964	(4.9)	17,723	(15.1)	10,619	(35.0)
Dec. 2006 (Nine-month)	401,449	(33.3)	16,179	(186.3)	15,403	(132.5)	7,865	(155.6)
Mar. 2007	544,244	-	22,983	-	20,449	-	8,662	-

	Net Income Per Share (Yen)	Diluted Net Income Per Share (Yen)
Dec. 2007 (Nine-month)	29.22	29.20
Dec. 2006 (Nine-month)	21.65	21.64
Mar. 2007	23.84	23.83

*Note:* Figures in parentheses represent % change from same term of the previous year.

### (2) Financial Standing

	Total Asset (Million yen)	Net Assets (Million yen)	Equity Ratio (%)	Net Assets Per Share (yen)
Dec. 2007	382,124	200,400	51.5	541.06
Dec. 2006	380,693	190,946	49.3	516.75
Mar. 2007	361,892	193,600	52.6	523.60

### (3) Statement of Cash Flows

	Cash Flows from Operating Activities (Million Yen)	Cash Flows from Investment Activities (Million Yen)	Cash Flows from Financing Activities (Million Yen)	Cash and Cash Equivalent at the End of Term (Million Yen)
Dec. 2007	17,706	-18,301	793	9,269
Dec. 2006	12,965	-13,218	1,778	8,334
Mar. 2007	25,561	-19,048	-4,319	9,169

## 2. Business Results Forecast for Fiscal Year 2008 (Apr.1, 2007-Mar.31, 2008) 【Reference】

	Net Sales (Million yen)	Operating Income (Million yen)	Ordinary Income (Million yen)	Net Income (Million yen)	Net Income Per Share(Yen)
Mar. 2008	555,000 (2.0) %	22,000 (-4.3) %	22,000 (7.6) %	13,100 (51.2) %	36.03

## 3. Other Notes

- (1) Significant changes in key subsidiaries during the third quarter (cumulative over nine months) of this fiscal year : No  
(changes in designated subsidiaries resulting from changes in the scope of consolidation)
- (2) Use of simplified accounting methods : Yes
- (3) Changes in accounting policy from the recent consolidated fiscal year : Yes

Note: For details, see 4. "Other" under "Qualitative Information, Financial Statements, etc." on page 5.

## 【Reference】

## 1. Non-consolidated Business Results ( Apr. 1, 2007-Dec. 31, 2007 )

## (1) Operating Results

	Net Sales (Million yen)	Operating Income (Million yen)	Ordinary Income (Million yen)	Net Income (Million yen)
Dec. 2007 (Nine-month)	261,476	8,490	11,282	7,679

## (2) Financial Standing

	Total Asset (Million yen)	Net Assets (Million yen)
Dec.2007	290,240	165,881

## 2. Non-consolidated Business Results of Forecast for Fiscal Year 2008 (Apr.1, 2007-Mar.31, 2008)

	Net Sales (Million yen)	Operating Income (Million yen)	Ordinary Income (Million yen)	Net Income (Million yen)	Net Income Per Share(Yen)
Mar.2008	340,000 (4.6) %	11,000 (15.9) %	13,000 (22.8) %	8,900 (100.6) %	24.48

\*Notes concerning appropriate use of business performance forecasts and other matters

Caution on statements regarding the future:

The forecasts of business performance for the fiscal year ending March 2008 (April 1, 2007 - March 31, 2008) represent revisions to the forecasts announced with the Financial Report for 1st half of fiscal 2008 ending March 31, 2008 dated October 29, 2007

The forecasts of business performance and other statements regarding the future in this document are based on information obtained by the Company as of the time of preparation of this document and upon certain assumptions deemed reasonable. Due to various factors, actual business performance and other results may vary significantly from these forecasts.

See 3. "Qualitative information on forecasts for full year business performance" under "Qualitative information, financial statements, etc." on page 5 concerning the content of the revisions to forecasts of business performance, assumptions used in forecasting business performance, cautions concerning the use of forecasts of business performance, and related matters.

## 【Qualitative information, financial statements, etc.】

### 1. Qualitative information on consolidated business performance

Overall sales for the third quarter of this fiscal year (nine-month cumulative figure) increased 5% over the corresponding period in the previous fiscal year to 421,395 million yen, driven by various factors, including higher prices for products such as wires, cables, and copper products (attributable to the high price of copper, a primary raw material) and strong demand for optical submarine cables. For the first three quarters of this year, factors such as increased sales and cost-cutting efforts boosted operating income to 16,964 million yen, 5% above the comparable figure for the first three quarters of the previous fiscal year. The same factors boosted ordinary income by 15% to 17,723 million yen and net income by 35% to 10,619 million yen.

An overview of performance for each business segment is given below. Note that sales figures for each segment include internal sales and transfers between segment.

#### Wires and cables

For the first three quarters of this fiscal year, sales figures for magnet wires (nine-month cumulative) increased over the comparable period from the previous year, driven by strong sales of electronic automotive components and heavy electrical machinery and by rising copper prices. Stable demand for industrial and power cables, primarily for private sector capital investment, increased sales marginally over the cumulative figure for the first three quarters of the previous fiscal year. Sales of electronic wires and wiring devices fell, due to sluggish sales at overseas subsidiaries.

Overall sales in this segment totaled 221,362 million yen, an increase of 5% over the cumulative figure for the first three quarters of the previous fiscal year. Operating income in this segment totaled 8,547 million yen, roughly equivalent to the figure for the comparable period the previous year.

#### Information and telecommunications networking

Sales were strong in the information networks, driven primarily by sales to telecommunications carriers. In the area of wireless systems, factors such as booming construction for mobile phone base stations led to significant sales growth over the first three quarters of the previous fiscal year. In the area of optical submarine cables, continued shipments for multiple large-scale projects led to significant sales growth for the nine-month period relative to the equivalent period in the previous fiscal year.

Overall sales in this segment totaled 63,420 million yen, an increase of 20% over the cumulative figure for the first three quarters of the previous fiscal year. Operating income totaled 4,605 million yen, an increase of 154% over the cumulative figure for the first three quarters of the previous fiscal year.

#### Sophisticated Materials

In the area of copper products, despite sluggish sales volumes for copper strips and copper tubes, higher product sale prices driven by rising copper prices increased overall sales figures above those for the first three quarters of the previous fiscal year. Sales of compound semiconductors remained roughly level with those for the first three quarters of the previous fiscal year. Sales of Tape Automated Bonding (TAB) fell slightly, due to weak sales for LCD use. In the area of auto parts, factors such as the withdrawal of consolidated subsidiary Hitachi Cable Philippines, Inc. from the vinyl-insulated wires for automobile business at the end of October 2006 drove down sales from the first three quarters of the previous fiscal year.

Overall sales in this segment totaled 154,419 million yen, an increase of 2% over the cumulative figure for the first three quarters of the previous fiscal year. Operating income in this segment totaled 3,379 million yen, a decrease of 37% from the cumulative figure for the first three quarters of the previous fiscal year.

#### Other businesses

Sales in this last segment, consisting of logistics and other lines of business, were 12,733 million yen, a decrease of 4% from the cumulative figure for the first three quarters of the previous fiscal year. Operating income in this segment totaled 444 million yen, an increase of 7% from the cumulative figure for the first three quarters of the previous fiscal year.

## 2. Qualitative information on consolidated financial conditions

### (1) Assets, liabilities and net assets

Total assets at the end of the third quarter of this fiscal year were 382,124 million yen, 20,232 million yen higher than at the end of the previous consolidated fiscal year. Of this figure, current assets totaled 215,333 million yen, 18,076 million yen above the figure at the end of the previous consolidated fiscal year. This increase resulted primarily from an increase of 11,749 million yen in inventories. In addition, fixed assets increased by 2,156 million yen, due primarily to an increase of 2,502 million yen in tangible fixed assets.

Total liabilities at the end of the third quarter of this fiscal year amounted to 181,724 million yen, an increase of 13,432 million yen from the end of the previous consolidated fiscal year, attributable primarily to an increase of 10,003 million yen in trade payable.

Net assets at the end of the third quarter of this fiscal year were 200,400 million yen, an increase of 6,800 million yen from the end of the previous consolidated fiscal year. This increase reflects an increase of 7,262 million yen in retained earnings attributable primarily to the booking of 10,619 million yen in net income through this quarter.

### (2) Cash flow

The balance of cash and cash equivalents at the end of this third quarter was 9,269 million yen, an increase of 100 million yen from the end of the previous consolidated fiscal year. The status of each type of cash flow and related factors is described below.

Cash flow from operating activities was 17,706 million yen, based on 17,569 million yen in quarterly net income before taxes and other adjustments and depreciation of 14,708 million yen. Factors driving increased cash flow included an increase of 10,003 million yen in trade payable. Factors contributing to decreased cash flow included an increase of 11,749 million yen in inventories and an increase of 5,333 million yen in trade receivable.

Cash flow used in investment activities accounted for 18,301 million yen, due to factors such as expenditures of 18,333 million yen on purchases of tangible fixed assets and 631 million yen on Investment in loans receivable, in addition to proceeds of 430 million yen from sale of tangible fixed assets and 216 million yen on the purchases of investments in securities.

Cash flow from financing activities accounted for 793 million yen, based on factors such as an increase of 4,400 million yen in short-term debts and dividends paid to stockholders of 3,362 million yen.

### 3. Qualitative information on forecasts for full-year business performance

With regard to consolidated business performance in the third quarter of this fiscal year (October 1 - December 31, 2007), factors such as rising copper prices led to sales exceeding initial projections, chiefly in the wires and cables business. For this reason, forecasts of consolidated and nonconsolidated business performance for the fiscal year ended March 2008 announced with the Financial Report for First Half of Fiscal 2008 Ending March 31, 2008 (released October 29, 2007) have been revised as shown below.

#### (1) Consolidated (April 1, 2007 - March 31, 2008)

	Net Sales (Million yen)	Operating Income (Million yen)	Ordinary Income (Million yen)	Net Income (Million yen)
Revised forecast (A)	555,000	22,000	22,000	13,100
Previous forecast (B)	540,000	22,000	22,000	13,100
Change (A-B)	15,000	-	-	-
	%	%	%	%
Rate of change	2.8	-	-	-

#### (2) Non-consolidated (April 1, 2007 - March 31, 2008)

	Net Sales (Million yen)	Operating Income (Million yen)	Ordinary Income (Million yen)	Net Income (Million yen)
Revised forecast (A)	340,000	11,000	13,000	8,900
Previous forecast (B)	328,000	11,000	13,000	8,900
Change (A-B)	12,000	-	-	-
	%	%	%	%
Rate of change	3.7	-	-	-

### 4. Other

(1) Significant changes in key subsidiaries during the first quarter of this fiscal year (changes in designated subsidiaries resulting from changes in the scope of consolidation): None

(2) Use of simplified accounting methods:

Corporate and other taxes are booked using simplified accounting methods, using the legal effective tax rate. In addition, simplified accounting methods are used for other accounts with only minor effects on financial results. Although simplified depreciation methods had been used for some fixed assets through the first three quarters of the previous fiscal year, beginning with the first three quarters of this fiscal year the same methods used for preparation of half-year consolidated financial statements have been employed.

(3) Changes in accounting policy from the recent consolidated fiscal year  
(change in depreciation method for tangible fixed assets):

Due to the amendment to the Corporation Tax Law in the 2008 fiscal year, beginning with the first three quarters of this fiscal year tangible fixed assets acquired on or after April 1, 2007 are depreciated using the depreciation methods stipulated in the amending Corporation Tax Law.

In addition, beginning with the first three quarters of this fiscal year the residual book values of tangible fixed assets acquired on or before March 31, 2007 for which depreciation up to the depreciable amounts is complete are depreciated using the straight-line method over five years.

## 5. Quarterly Consolidated financial statements

## (1) Quarterly Consolidated Balance Sheet

Section	3rd quarter of Fiscal 2007 (Dec.31, 2006)		3rd quarter of Fiscal 2008 (Dec.31, 2007)		Summary of Consolidated Balance Sheet for end of Fiscal 2007 (Mar.31, 2007)	
	Amount (Million yen)	(%)	Amount (Million yen)	(%)	Amount (Million yen)	(%)
( Assets )						
Current assets						
Cash and deposits in banks	8,356		9,271		9,192	
Notes receivable and accounts receivable	117,552		119,382		114,049	
Inventories	65,330		65,932		54,183	
Deferred income tax	9,356		6,170		6,844	
Other	16,577		15,275		13,644	
Allowance for doubtful accounts	-476		-697		-655	
Total current assets	216,695	56.9	215,333	56.4	197,257	54.5
Fixed assets						
1 Tangible fixed assets						
Buildings and structures	44,259		43,115		44,180	
Machinery and equipment, vehicles, etc.	54,873		54,556		55,415	
Land	9,362		9,309		9,329	
Construction in progress	9,046		11,205		6,759	
Total intangible fixed assets	117,540	30.9	118,185	30.9	115,683	32.0
2 Intangible fixed assets						
Software, etc.	7,118		7,313		7,006	
Total intangible fixed assets	7,118	1.9	7,313	1.9	7,006	1.9
3 Investments and other assets						
Negotiable securities	19,019		20,953		21,016	
Long-term loans	3,380		3,502		3,535	
Deferred income tax	9,155		8,262		9,412	
Prepaid pension expenses	3,314		4,221		3,725	
Other	7,611		7,731		7,571	
Allowance for doubtful accounts	-3,139		-3,376		-3,313	
Total investments and other assets	39,340	10.3	41,293	10.8	41,946	11.6
Total fixed assets	163,998	43.1	166,791	43.6	164,635	45.5
Total assets	380,693	100.0	382,124	100.0	361,892	100.0

Section	3rd quarter of Fiscal 2007 (Dec.31, 2006)		3rd quarter of Fiscal 2008 (Dec.31, 2007)		Summary of Consolidated Balance Sheet for end of Fiscal 2007 (Mar.31, 2007)	
	Amount (Million yen)	(%)	Amount (Million yen)	(%)	Amount (Million yen)	(%)
(Liabilities)						
Current liabilities						
Trade payables	91,639		83,965		73,962	
Short-term debt	25,348		39,691		35,051	
Other	30,034		28,727		31,054	
Total current liabilities	147,021	38.6	152,383	39.9	140,067	38.7
Fixed liabilities						
Company bonds	5,000		5,000		5,000	
Long-term debt	18,300		3,000		3,000	
Retirement and severance benefits	17,674		19,633		18,270	
Reserve for directors' retirement allowances	893		870		860	
Deferred tax liabilities	469		449		358	
Liabilities under application of the equity method	-		-		343	
Other	390		389		394	
Total fixed liabilities	42,726	11.2	29,341	7.7	28,225	7.8
Total liabilities	189,747	49.8	181,724	47.6	168,292	46.5
(Net assets)						
Shareholders' equity						
Common stock	25,948	6.8	25,948	6.8	25,948	7.2
Capital surplus	31,516	8.3	31,534	8.3	31,516	8.7
Retained earnings	132,920	34.9	141,001	36.9	133,739	36.9
Treasury stock	-4,418	-1.2	-4,356	-1.2	-4,403	-1.2
Total shareholders' equity	185,966	48.8	194,127	50.8	186,800	51.6
Valuation and translation adjustments						
Net unrealized holding gains on securities	2,389	0.6	2,229	0.6	3,179	0.9
Deferred hedging gains/losses	-123	-0.0	-	-	-	-
Foreign currency translation adjustments	-479	-0.1	344	0.1	292	0.1
Total valuation and translation adjustments	1,787	0.5	2,573	0.7	3,471	1.0
Minority investments	3,193	0.9	3,700	0.9	3,329	0.9
Total net assets	190,946	50.2	200,400	52.4	193,600	53.5
Total liabilities and net assets	380,693	100.0	382,124	100.0	361,892	100.0

## (2) Quarterly Consolidated Statement of Profit and Loss

Section	3rd quarter of Fiscal 2007 (Apr. 1, 2006-Dec. 31, 2006)			3rd quarter of Fiscal 2008 (Apr. 1, 2007-Dec. 31, 2007)			Summary of Consolidated Statement of Profit and Loss for Fiscal 2007 (Apr.1, 2006-Mar.31, 2007)		
	Amount (Million yen)		(%)	Amount (Million yen)		(%)	Amount (Million yen)		(%)
Net sales		401,449	100.0		421,395	100.0		544,244	100.0
Cost of sales		347,222	86.5		364,817	86.6		469,068	86.2
Total return on sales		54,227	13.5		56,578	13.4		75,176	13.8
Sales and general administrative expenses		38,048	9.5		39,614	9.4		52,193	9.6
Operating income		16,179	4.0		16,964	4.0		22,983	4.2
Non-operating income									
(Interest and dividends income)	318			305			391		
(Investment income by equity method)	283			1,881			-		
(Miscellaneous revenues)	1,971	2,572	0.6	2,416	4,602	1.1	2,770	3,161	0.6
Non-operating expenses									
(Interest expense)	1,141			1,090			1,583		
(Investment losses by equity method)	-			-			279		
(Miscellaneous losses)	2,207	3,348	0.8	2,753	3,843	0.9	3,833	5,695	1.0
Ordinary income		15,403	3.8		17,723	4.2		20,449	3.8
Extraordinary income									
(Gains on sale of fixed assets)	157			294			247		
(Gains on sale of negotiable securities)	360			2			359		
(Other)	91	608	0.2	328	624	0.2	544	1,150	0.2
Extraordinary losses									
(Impairment losses)	539			417			3,338		
(Restructuring costs)	1,173			77			1,337		
(Other)	526	2,238	0.6	284	778	0.2	981	5,656	1.1
Quarterly net income (Net income) before taxes and other adjustments		13,773	3.4		17,569	4.2		15,943	2.9
Corporate, residence, and enterprise taxes	3,837			4,434			4,182		
Corporate tax adjustments	1,675	5,512	1.3	2,014	6,448	1.6	2,648	6,830	1.2
Gains to minority investors		396	0.1		502	0.1		451	0.1
Quarterly net income (Net income)		7,865	2.0		10,619	2.5		8,662	1.6



## (3) Quarterly Consolidated Statement of Cash Flows

	3rd quarter of Fiscal 2007 (Apr.1, 2006-Dec.31, 2006)	3rd quarter of Fiscal 2008 (Apr.1, 2007-Dec.31, 2007)	Summary of Consolidated Statement of Cash Flows for Fiscal 2007 (Apr.1, 2006-Mar.31, 2007))
Section	Amount ( Million yen )	Amount ( Million yen )	Amount ( Million yen )
<b>Cash flow from operating activities</b>			
Quarterly Net income (Net income) before taxes and other adjustments	13,773	17,569	15,943
Depreciation	14,318	14,708	19,008
Impairment losses	539	417	3,338
Increase/decrease in allowances for doubtful accounts (Decrease :-)	335	105	688
Interest received and dividends received	-318	-305	-391
Interest expense	1,141	1,090	1,583
Exchange profit/loss (Profit :-)	-225	-212	-374
Gains on sale of negotiable securities	-360	-	-365
Increase /decrease of trade receivables (Increase :-)	-12,091	-5,333	-8,588
Increase /decrease of inventories (Increase :-)	-18,138	-11,749	-6,991
Increase/decrease of trade payables (Decrease :-)	16,761	10,003	-916
Increase /decrease of other accounts receivable (Increase :-)	-1,965	-386	-509
Increase/decrease of amount in arrears (Decrease :-)	-2,007	-2,644	886
Other	4,237	-367	5,790
Subtotal	16,000	22,896	29,102
Earnings on interest and dividends	518	606	592
Interest paid	-1,086	-1,091	-1,574
Corporate tax and other taxes paid	-2,467	-4,705	-2,559
<b>Cash flow from operating activities</b>	<b>12,965</b>	<b>17,706</b>	<b>25,561</b>
<b>Cash flow from investing activities</b>			
Purchases of tangible fixed assets, etc.	-15,600	-18,333	-21,455
Proceeds from sale of tangible fixed assets	521	430	701
Investment in loans receivable	-118	-631	-756
Purchases of investments in securities	1,069	216	1,087
Expenditures for loans	-20	-206	-9
Collection of loans receivable	934	190	1,344
Other	-4	33	40
<b>Cash flow from investing activities</b>	<b>-13,218</b>	<b>-18,301</b>	<b>-19,048</b>
<b>Cash flow from finance activities</b>			
Increase/decrease of short-term debt (Decrease :-)	4,503	4,400	-1,590
Payments on long-term debt	-108	-107	108
Acquisition of treasury stock	-27	-44	-42
Dividends paid to stockholders	-2,543	-3,362	-2,543
Dividends paid to minority stockholders	-100	-203	-127
Other	53	109	91
<b>Cash flow from finance activities</b>	<b>1,778</b>	<b>793</b>	<b>-4,319</b>
Effect of exchange rate fluctuations on cash and cash equivalents	127	-109	293
<b>Net increase in cash and cash equivalents</b>	<b>1,652</b>	<b>89</b>	<b>2,487</b>
Cash and cash equivalents at beginning of term	5,731	9,169	5,731
Net increase in cash and cash equivalents from newly consolidated subsidiaries	951	11	951
<b>Cash and cash equivalent at end of term</b>	<b>8,334</b>	<b>9,269</b>	<b>9,169</b>

## (Segment Information)

## 【Sales Results for Each Segment by Business Type】

3rd Quarter of Fiscal 2007 ( Apr.1, 2006-Dec.31, 2006 )

( Million yen )

	Wires and Cables	Information and Telecommunications Networking	Sophisticated Materials	Other Businesses	Total	Eliminated or Company-wide	Consolidated
Net sales							
(1) Sales to Customers	202,958	49,755	145,710	3,026	401,449	-	401,449
(2) In-house Sales or Transfer between Operating Segments	8,300	3,135	6,257	10,219	27,911	( 27,911 )	-
Total	211,258	52,890	151,967	13,245	429,360	( 27,911 )	401,449
Operating Expense	202,686	51,074	146,610	12,829	413,199	( 27,929 )	385,270
Operating Income	8,572	1,816	5,357	416	16,161	18	16,179

3rd Quarter of Fiscal 2008 ( Apr.1, 2007-Dec.31, 2007 )

( Million yen )

	Wires and Cables	Information and Telecommunications Networking	Sophisticated Materials	Other Businesses	Total	Eliminated or Company-wide	Consolidated
Net sales							
(1) Sales to Customers	212,732	57,728	148,512	2,423	421,395	-	421,395
(2) In-house Sales or Transfer between Operating Segments	8,630	5,692	5,907	10,310	30,539	( 30,539 )	-
Total	221,362	63,420	154,419	12,733	451,934	( 30,539 )	421,395
Operating Expense	212,815	58,815	151,040	12,289	434,959	( 30,528 )	404,431
Operating Income	8,547	4,605	3,379	444	16,975	( 11 )	16,964

Previous Fiscal Year (Apr.1, 2006 -Mar.31, 2007)

( Million yen )

	Wires and Cables	Information and Telecommunications Networking	Sophisticated Materials	Other Businesses	Total	Eliminated or Company-wide	Consolidated
Net sales							
(1) Sales to Customers	275,116	69,871	195,140	4,117	544,244	-	544,244
(2) In-house Sales or Transfer between Operating Segments	11,402	4,322	8,953	13,685	38,362	( 38,362 )	-
Total	286,518	74,193	204,093	17,802	582,606	( 38,362 )	544,244
Operating Expense	273,728	71,897	196,799	17,204	559,628	( 38,367 )	521,261
Operating Income	12,790	2,296	7,294	598	22,978	5	22,983

( Note 1 ) As a rule, business operation is divided according to similarities of manufacturing processes, usage and selling methods.

( Note 2 ) Major products in each segment

Segment	Major products
Wires and Cables	Industrial cables, magnet wires, electronic wires, wiring devices, cables for power use (aluminum wires, constructions), etc.
Information and Telecommunications Networking	Information networks (information network equipment, network integration, optical components), wireless system, telecommunications cables (optical submarine cables, fiber optic cables, metal telecommunications cables), etc.
Sophisticated Materials	Compound semiconductors, auto parts (hoses, sensors, etc.), semiconductor packaging materials (TAB, lead frames), copper products (copper tubes, copper strips, copper products for electrical use), etc.
Other Businesses	Logistics, etc

( Note 3 ) Because operating expenses are allocated in their entirety to individual business segments, there are no unallocatable operating expenses in the "elimination or company-wide" item.

## 【Sales Results by Location】

3rd Quarter of Fiscal 2007 ( Apr.1, 2006-Dec.31, 2006 )

( Million yen )

	Japan	Others	Total	Eliminated or Company-wide	Consolidated
Net Sales					
(1) Sales to Customers	313,522	87,927	401,449	-	401,449
(2) In-house Sales or Transfer between Operating Segments	28,292	4,857	33,149	( 33,149 )	-
Total	341,814	92,784	434,598	( 33,149 )	401,449
Operating Expense	327,683	90,707	418,390	( 33,120 )	385,270
Operating Income	14,131	2,077	16,208	( 29 )	16,179

3rd Quarter of Fiscal 2008 ( Apr.1, 2007-Dec.31, 2007 )

( Million yen )

	Japan	Others	Total	Eliminated or Company-wide	Consolidated
Net Sales					
(1) Sales to Customers	331,440	89,955	421,395	-	421,395
(2) In-house Sales or Transfer between Operating Segments	30,422	5,923	36,345	( 36,345 )	-
Total	361,862	95,878	457,740	( 36,345 )	421,395
Operating Expense	347,282	93,466	440,748	( 36,317 )	404,431
Operating Income	14,580	2,412	16,992	( 28 )	16,964

Previous Fiscal Year (Apr.1, 2006 -Mar.31, 2007)

( Million yen )

	Japan	Others	Total	Eliminated or Company-wide	Consolidated
Net Sales					
(1) Sales to Customers	421,230	123,014	544,244	-	544,244
(2) In-house Sales or Transfer between Operating Segments	39,703	6,804	46,507	( 46,507 )	-
Total	460,933	129,818	590,751	( 46,507 )	544,244
Operating Expense	440,840	126,915	567,755	( 46,494 )	521,261
Operating Income	20,093	2,903	22,996	( 13 )	22,983

( Note 1 ) It is omitted to mention business results by country or region in 3rd quarter of fiscal 2007, 3rd quarter of fiscal 2008, fiscal 2007, because the every ratio of sales of country or region in total net sales are less than 10%.

( Note 2 ) Others . . . U.S.A., Thailand, China, etc.

( Note 3 ) Because operating expenses are allocated in their entirety to individual geographic segments, there are no unallocatable operating expenses in the "elimination or company-wide" item.

## 【Overseas】

## 3rd Quarter of Fiscal 2007 ( Apr.1, 2006-Dec.31, 2006 )

	Asia	North America	Others	Total
Overseas ( Million Yen )	85,648	23,283	6,909	115,840
Consolidated Sales ( Million Yen )	-	-	-	401,449
Ratio of Overseas Sales in Consolidated Sales (%)	21.3	5.8	1.8	28.9

## 3rd Quarter of Fiscal 2008 ( Apr.1, 2007-Dec.31, 2007 )

	Asia	North America	Others	Total
Overseas ( Million Yen )	86,155	28,279	5,465	119,899
Consolidated Sales ( Million Yen )	-	-	-	421,395
Ratio of Overseas Sales in Consolidated Sales (%)	20.4	6.7	1.4	28.5

## Previous Fiscal Year (Apr.1, 2006 -Mar.31, 2007)

	Asia	North America	Others	Total
Overseas ( Million Yen )	118,322	30,774	9,022	158,118
Consolidated Sales ( Million Yen )	-	-	-	544,244
Ratio of Overseas Sales in Consolidated Sales (%)	21.7	5.7	1.7	29.1

( Note 1 ) As a rule, countries or regions are divided according to geographical proximity to each other.

( Note 2 ) Main Countries or regions

( 1 ) Asia . . . China, South Korea, Thailand, Singapore, etc.

( 2 ) North America . . . U.S.A., Canada

( 3 ) Other countries . . . Italy, U.K., etc.

( Note 3 ) Overseas sales represent sales made by the Company and its consolidated subsidiaries in countries or regions other than Japan.