

FINANCIAL HIGHLIGHTS

Consolidated results for the years ended March 31

	Millions of yen					Thousands of U.S. dollars	
	2008/3	2009/3	2010/3	2011/3	2012/3	2012/3	
For the year:							
Net sales	¥565,994	¥493,151	¥372,450	¥419,279	¥432,540	\$5,274,878	
Operating income (loss)	23,117	(14,740)	(6,381)	788	1,966	23,976	
Net income (loss)	10,708	(53,775)	(9,110)	(12,993)	(22,758)	(277,537)	
Free cash flow* ¹	9,817	(5,334)	(2,743)	9,255	(5,277)	(64,354)	
Capital expenditures	27,823	30,382	13,862	10,153	12,933	157,720	
Depreciation	20,503	25,347	21,350	20,148	16,716	203,854	
R&D expenses	10,526	11,078	9,612	9,034	8,776	107,024	
At year-end:							
Total assets	370,127	278,958	289,016	270,750	245,882	2,998,561	
Net assets	200,842	132,853	123,233	106,093	83,034	1,012,610	
Interest-bearing debt	37,949	43,913	48,774	43,893	50,176	611,902	
Per share:							
Yen							
Net income (loss) — basic	29.46	(147.92)	(25.04)	(35.65)	(62.35)	(0.76)	
Cash dividends	8.50	7.25	5.00	2.50	0.00	0.00	
U.S. dollars							
Ratios:							
%							
Equity ratio	53.3	46.7	41.9	38.4	33.0	—	
Return on equity	5.5	(32.8)	(7.2)	(11.5)	(24.6)	—	
Return on assets* ²	6.3	(4.5)	(2.2)	0.3	0.8	—	
Debt-to-equity ratio (times)* ³	0.19	0.33	0.40	0.41	0.60	—	
Number of employees	15,917	16,230	15,335	16,064	14,142	—	

Notes: U.S. dollar amounts have been translated, for convenience, at the exchange rate of ¥82=US\$1. See Note 2 of Notes to Consolidated Financial Statements.

*1 Free cash flow is the sum of operating and investing cash flows.

*2 Return on assets is calculated using operating income.

*3 Debt-to-equity ratio=Interest-bearing debt ÷ Net assets

Safe Harbor Statement

The performance forecasts and targets in this annual report are based on assumptions that were judged to be valid at the time it was created. Actual performance may be very different from these forecasts and targets. Reasons for differences include:

Please see "Business and Other Risk Factors" on page 19 of this report.

- Economic conditions in key markets (in particular, Japan, Asia and the United States)
- Rapid technological changes
- The ability of the Company and other members of the Group to develop new products and new technologies, enter markets in a timely manner, and develop low-cost production capabilities
- Changes in product and material markets and/or market conditions for products and materials
- Changes in exchange rates
- Changes in the fundraising environment
- The ability of the Company and other members of the Group to react to changes in product supply and demand, product market conditions, and changes in currency rates
- Protection of the Company's patents and securing the use of other companies' patents
- Partnerships with other companies for product development
- Changes in stock markets

Notes: 1. Fiscal 2011: April 1, 2011 to March 31, 2012

2. Hitachi Cable's fiscal year runs from April 1 to March 31 of the following calendar year.